TORM - Project Mjolnir

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**Liquidity Analysis** 

### Forecast P&L and Cash Flows Available for Debt Service

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#### **COMMENTS**

- TCE revenue is expected to rise through the forecast period as rates improve
- Charter costs decrease substantially as existing TC-in contracts run-off while no new contracts are signed
- Operating costs depend on the vessel age and type and are impacted by the mix of the fleet
- Non-vessel capital expenditures for the period are expected to total USD 230m driven by the increased size of the combined fleet relative to standalone forecasts
- Vessel purchases expected to total USD 126m for the six newbuild vessel contracts undertaken by Odin
- Beginning in 2016, an additional USD 1.3m per vessel will be incurred for ballast water improvements incurred at the first scheduled dry dock
- Odin vessels are assumed to be combined onto the TORM platform on a "working capital neutral" basis on the understanding that Odin would contribute any necessary additional working capital to fund the operation of its vessels
- Dividend payment of USD 2m for the DSF shares and sale proceeds of USD 17m are expected in April 2015
- Total cash flows before financing over the forecast period of USD 867m

#### FORECAST FINANCIAL PERFORMANCE

(USDm)	2015	2016	2017	2018	2019
Total Earning Days	23,251	27,222	26,781	26,364	26,122
Total TCE Rate Achieved <sup>1</sup>	15,935	18,038	19,507	20,534	20,967
TCE Earnings	370	491	522	541	548
Charter Costs	(36)	(10)	(9)	(7)	-
Opex	(169)	(207)	(210)	(211)	(213)
Gross Profit	166	274	304	323	335
Administrative expenses	(46)	(46)	(47)	(48)	(49)
Other operating income	4	0	0	0	0
EBITDA (pre vessel sales)	124	228	256	275	286

#### FORECAST CASH FLOWS AVAILABLE FOR DEBT SERVICE

(USDm)	2015	2016	2017	2018	2019	Total 15-19
EBITDA (pre vessel sales)	124	228	256	275	286	1,170
Capex - Other <sup>2</sup>	(45)	(22)	(61)	(59)	(43)	(230)
Capex - Vessel purchases	(109)	(17)	-	-	-	(126)
Total Capex	(154)	(39)	(61)	(59)	(43)	(356)
Change in Net Working Capital	(2)	9	0	(1)	(4)	2
Other	(2)	(2)	(2)	(2)	(2)	(11)
Cash flows before vessel sales	(34)	195	193	214	237	806
Proceeds from sale of vessels	29	13	-	-	-	42
Proceeds from sale of equity interest	19	-	-	-	-	19
<b>Total Cash Flow Before Financing</b>	14	209	193	214	237	867

#### Note:

1. TCE Earnings / Total Earning Days

Includes the repurchase obligation on TORM Amazon in Sep-17 of USD 13m

### **Forecast Freight Rates**

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#### **COMMENTS**

- TORM's forecasted freight rates are in general below or in line with market expectations
- Coverage for the fleet is estimated to increase from 10% in 2014 (excluding in-place coverage contracts) to 20% by 2019
  - Covered rates are at 10% lower than the forecast spot rates
- Vessels older than 15 years are assumed to be operated at discounts to spot of 3,000 USD/day for LR1 & LR2 and at 2,000 USD/day for MR
- For eco-vessels, LR2 vessels are assumed to be operated at premium to spot of 4,000 USD /day and MR vessels at 1,600 USD/day<sup>2</sup>

#### SCENARIO FORECAST TCE SPOT RATES

	2014	2015	2016	2017	2018	2019
LR2	15,413	16,750	21,000	21,000	28,000	28,000
LR1	17,556	18,184	19,000	19,000	25,000	25,000
MR	14,697	16,291	18,500	20,500	20,500	21,500
Handy	15,287	14,601	16,000	19,000	19,000	20,000
Panamax <sup>1</sup>	10,443	8,418	-	-	-	-

<sup>1.</sup> Bulk rates reflect Time Charter-out rates as opposed to spot rates; Bulk segment to be exited in Q2 2015

# Opex/day

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(in USD per day)	2015	2016	2017	2018	2019
LR2					
LR2 <5 years	8,025	7,575	7,733	7,893	8,057
LR2 >5 years	8,025	7,875	8,033	8,193	8,357
LR1					
LR1 <5 years	7,888	7,435	7,590	7,747	7,908
LR1 >5 years	7,888	7,735	7,890	8,047	8,208
MR					
MR <5 years	7,712	7,261	7,412	7,566	7,724
MR >5 years	7,712	7,561	7,712	7,866	8,024
Handy	7,221	6,767	6,908	7,053	7,200
Bulk	5,643				

### **Vessel Value Development**

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Basis for vessel values are the average broker valuation as of December 2014 for the TORM fleet and broker values at transaction date as per the Restructuring Agreement for the Odin fleet

#### ANNUAL VESSEL VALUE DEVELOPMENT (GROSS OF DEPRECIATION)

	2015	2016	2017	2018	2019
LR2					
Built before 2002	105%	100%	100%	95%	95%
Between 2002 to 2005 built	105%	100%	100%	105%	100%
Built after 2005	105%	100%	105%	115%	100%
LR1					
Built before 2002	110%	100%	100%	95%	95%
Between 2002 to 2005 built	110%	100%	100%	105%	100%
Built after 2005	110%	100%	105%	115%	100%
MR					
Built before 2002	110%	100%	100%	100%	95%
Between 2002 to 2005 built	110%	100%	100%	100%	100%
Built after 2005	110%	100%	105%	105%	100%
Handy					
Built before 2002	110%	100%	100%	105%	95%
Between 2002 to 2005 built	110%	100%	105%	105%	100%
Built after 2005	110%	105%	105%	105%	105%

## **Days and Coverage**

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	2015	2016	2017	2018	2019
LR2	2,377	2,622	2,555	2,555	2,555
LR1	2,555	2,562	2,555	2,555	2,555
MR	11,929	17,568	17,520	17,520	17,520
Handy	4,015	4,026	4,015	4,015	4,015
Panamax	546	-	-	-	-
Handymax	-	-	-	-	-
Days from owned vessels	21,422	26,778	26,645	26,645	26,645
LR2	730	732	730	362	-
LR1	-	-	-	-	-
MR	730	106	-	_	-
Handy	-	-	-	-	-
Panamax	939	-	-	-	-
Handymax	40	-	-	-	-
Days from existing chartered-in vessels	2,439	838	730	362	-
LR2	(52)	(115)	(71)	(127)	(14)
LR1	(62)	(24)	(72)	(44)	(104)
MR	(305)	(202)	(419)	(417)	(289)
Handy	(188)	(52)	(32)	(55)	(117)
Panamax	(3)	-	-	-	-
Handymax	-	-	-	-	-
Off-hire days	(610)	(394)	(594)	(643)	(523)
LR2	3,055	3,239	3,214	2,790	2,541
LR1	2,493	2,538	2,483	2,511	2,451
MR	12,354	17,472	17,101	17,103	17,232
Handy	3,827	3,974	3,983	3,960	3,898
Panamax	1,482	-	-	-	-
Handymax	40	-	-	-	-
Total earning days	23,251	27,222	26,781	26,364	26,122

2015	2016	2017	2018	2019
116	-	-	-	-
73	-	-	-	-
194	-	-	-	-
322	-	-	-	-
1,283	-	-	-	-
-	-	-	-	-
1,987	-	-	-	-
294	486	643	558	508
242	381	497	502	490
1,216	2,621	3,420	3,421	3,446
351	596	797	792	780
272	-	-	-	-
40	-	-	-	-
2,415	4,083	5,356	5,273	5,224
•	-	-	-	-
	-	-	-	-
	-	-	-	-
	-	-	-	-
	-	-	-	-
-	-	-	-	-
15,373	18,438	18,375	24,447	24,086
16,166	17,100	17,100	22,482	21,869
14,630	16,534	18,293	18,130	18,977
13,335	13,983	16,599	16,597	17,356
11,250	-	-	-	-
9,900	-	-	-	-
	116 73 194 322 1,283 - 1,987 294 242 1,216 351 272 40 2,415  20,486 40,138 25,949 18,532 8,454 - 15,373 16,166 14,630 13,335 11,250	116	116 1 73 1 194 1 322 1 1,283	116 1 73 1 194 1 322 1 1,283

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